



# West Virginia Business Accelerator Bootcamp

## AGENDA

8:30 a.m.

### **Welcome**

Bryan Brown, Executive Director  
Bioscience Association of West Virginia

8:45 a.m. – 10:30 a.m.

### **Segment Overviews**

#### Corporate Structure

Richard F. Giersch  
CEO & Chairman, Valtari Bio  
Director, WVU Health Sciences Innovation, Entrepreneurship, and  
Commercialization  
Morgantown, WV

Joseph G. Bunn, Esq.  
Member  
Steptoe & Johnson PLLC  
Charleston, WV

#### Raising Capital

Kevin O'Connor  
West Virginia Senior Business Lender  
Natural Capital Investment Fund  
Fairmont, WV

Mike Green  
Chairman of the West Virginia Growth Investment Fund and  
Managing Director of Mountain State Capital  
Morgantown, WV

Tim James  
Loan Officer  
First Microloan of West Virginia  
Wheeling, WV



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## AGENDA-Continued

8:30 a.m. – 10:30 a.m.

### Intellectual Property Strategies

Andreas Baltatzis  
Director  
KramerAmado, P.C.  
Alexandria VA

Michele O'Connor  
Manager  
West Virginia Jobs Investment Trust  
Fairmont, WV

### Giving an Effective Pitch for Funding

Larry Miller  
Executive in Residence  
Innovation Works  
Pittsburgh, PA

Matt Harbaugh  
Associate Vice President for Transformation  
West Virginia University  
Morgantown, WV

10:30 a.m.

Break

10:45 p.m. – 12:15 p.m.

Concurrent Breakout Sessions (Two 45 minute segments)

12:15 p.m. – 1 p.m.

Networking Lunch

1 p.m. – 2:30 p.m.

Concurrent Breakout Sessions (Two 45 minute segments)

2:30 p.m.

Adjourn